

Help Kids Become Super Savers!

Who hasn't wished for super powers? Since superheroes hone powers to save people from harm and take action to protect the common good, it's no surprise that youth around the country admire them. Little do kids know, they also have the power to protect the future by becoming credit union super savers.

To show kids the powers they have to save and safeguard their money, visit THFCU the week of April 23-27 and help us celebrate National Credit Union Youth Week. This year's theme, "Be a Credit Union Super Saver" shows youth and teens how THFCU can help them utilize their own strengths and credit union resources to meet financial goals.

Whatever young members are saving up for, their trusty sidekicks at THFCU are ready to lend a hand. That's because THFCU is for members, by members, and we want our sensational youth to be prepared for the future.

So stop by and get in on the action at our Youth Week events!

Come with your young super savers to see your trusty sidekicks at THFCU where we help you save money one dollar at a time.

OFFICIAL PUBLICATION OF TWO HARBORS FEDERAL CREDIT UNION

CONTACT: (218) 834-2266 E-MAIL: INFO@THFCU.ORG WEB SITE: THFCU.ORG

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COMMUNITY

FINANCIAL NEWS AND VIEWS

CONNECTION

WINTER 2012

thfcu.org

IN THIS ISSUE

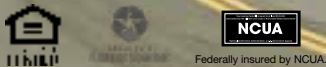
- ◆ Bauer Financial Award
- ◆ Annual Membership Meeting
- ◆ Credit Union Youth Week

Ready to Hit the Road in a new Ride?

Get our GREAT RATE*
on a vehicle loan ... as low as

2.55%

APR**



*Loan rates listed reflect the lowest rates available and include relationship pricing of up to .40%.
Call our loan officers for more information at 218-834-2266 or visit us online at thfcu.org.

**Annual Percentage Rate

The Deadline for the THFCU Scholarships Approaches

High school seniors, it's time to submit your applications for the Two Harbors Federal Credit Union scholarship! Two \$2,000 scholarships will be awarded to qualifying seniors at any high school, as long as they or their parents are THFCU members. Equal installments will be paid to the winners over a two-year period. Scholarship applications are due March 31, 2012. For more information, call us at 834-2266 or visit us at thfcu.org and click on the "Contact Us" page.



THFCU's 64th AMM is coming up!

64th Annual Membership Meeting
Thursday, March 22, 2012
Two Harbors High School
Auditorium

6:00 p.m. Registration

7:00 p.m. Business Meeting

Credit Union members Unite!
Exercise the power of ownership
and join us for our annual
membership meeting.

Your voice will be heard!

Agenda

- Discussion of 2011 Financial Report
- Elections for Board Positions
- Drawings for Attendance Prizes
- Dessert Buffet and Beverages in the THHS Cafeteria

For more information about our annual meeting, give us a call at 834-2266, follow us on Facebook or check our website thfcu.org

Find us on
Facebook

Check Us Out On Facebook!

THFCU has its own Facebook page! So log on and "Like" us and take advantage of all the tips and deals we offer on our page!



SHARE DRAFT FEES:

ACCOUNT BALANCING ASSISTANCE

\$20.00 per hour (1/2 hour min)

Account Research Request — \$15.00 per hour (1/2 hour min)

Check Printing — Price may vary depending on style of check

NON SUFFICIENT FUNDS (NSF) FEES:

Nonsufficient Funds Return — \$25.00 per item

Nonsufficient Funds Paid, Privilege Pay — \$25.00 per item

Nonsufficient Funds Transfer — \$2.00 per item

Nonsufficient Debit Card Paid — \$25.00 per item

Returned Check — \$10.00 per item

DRAFTS TRUNCATED

Share Draft — No Charge

Share Draft Plus — \$8.00 per month if MB not maintained

Drafts Back

Paper Image — \$5.00 per month, plus \$0.10 per draft

Compact Disc — \$8.00 per month, plus \$.10 per draft

Share Draft Copy

Paper — \$2.00 per item, Image — \$1.50 per item

Stop Payment — \$20.00 per item or \$25.00 per series

Stop Payment Removal — \$10.00 per item or \$15.00 per series

Telephone Transfer Fee — No charge

OTHER SERVICE FEES:

ATM Withdrawal with THFCU Card — No charge

Audio Response for Members — No charge

Bill Payer — No charge, ask for details

Cashier's Check — No charge first check per day, then \$10.00 per

Coin Counting — 1st \$25 free, then \$1.00 per \$100

Deposit Bags, Zippered, Non Locking — \$8.00

Deposit Bags, Zippered, Locking — \$20.00

eStatements — No charge

FACSIMILE

Out — \$3.00 first two pages, \$1/additional page

In — No charge

Canadian Draft Processing — \$22.50 per item

International Draft Processing — \$27.00 per item

Replace Visa Credit or Debit — \$10.00

Home Banking — No charge

Levy/Garnishment Fee — \$25.00 per item

Interim Statement — \$1.00 per statement

Money Orders — \$1.50 per order

Notary Public — No charge

Returned Statements w/o A Forwarding Address — \$10.00 per statement

Photocopy — No charge first two per day, then \$.25/copy

SAFE DEPOSIT BOX

3" x 5" — \$20.00 per year

3" x 10" — \$25.00 per year

5" x 5" — \$20.00 per year

10" x 10" — \$90.00 per year

Lock Replacement/Drilling & Replacement

*Price varies, please ask for details

Traveler's Check — No charge

Visa Debit or Credit, Replace Plastic Card — \$10.00 per item

Statement Copy Fee — \$1.00 per statement

Statement Copy — \$3.00 per month

WESTERN UNION

Domestic — \$25.00 per transfer

International — ≤\$500 — \$30.00 per transfer

International — >\$500 ≤ 5000 — \$50.00 per transfer

International — >5000 — \$60.00 per transfer

WIRE TRANSFERS

Out (domestic) — \$15.00 per transfer

Out (international) — \$50.00 per transfer

In — No charge

MESSAGE FROM THE PRESIDENT & CEO

Wants vs. Needs – We Have Loans to Help You Achieve Your Goals



Dean T. Croft, President & CEO

We know the dilemma. You want a new car. And you need some remodeling on your home. But you would have to reduce your savings for the kids' college savings plan to make things work out. How do you do it?

Wants vs. Needs

It isn't just a lesson for children. Adults have to know – and live with – the difference and the decisions on how to handle difference, too.

And that's where THFCU can help. We can help you make good decisions about your money regarding your wants vs. your needs.

Another scenario: You want a new RV. But you need to refinance your existing home loan, lower your monthly payments and free up some cash for your kids' college savings plans or to fix that leaking roof.

That's where we can help some more. At THFCU, we offer low loan rates on just about every loan product – from home loans to home improvement loans, to new car loans and used car loans, recreational vehicle loans and personal loans. And we refinance home and car

loans every day. Credit union loan rates are usually between one-half and one and one-half percentage points lower than loan rates from other lenders.

That's because we're not in business for profit. As a credit union we're a member-owned cooperative working to serve all members equally, not just a few stockholders. It's just one of the reasons we differ from bank competitors, and why we can offer such attractive loan rates.

It's why I am confident we can save you money if you choose to borrow from us. We can get you a better loan rate, reduce your monthly expenses, save you some money and help you free up a little extra cash for whatever your needs are.

Give us a call today at 834-2266 or visit us online at thfcu.org. Or stop by and see one of our friendly and helpful loan officers. We'll get started helping fulfill your needs now – so down the road, you'll be able to afford some of those wants, too.

THFCU Earns National 5-star Rating for 19th Year in a Row!

We are proud to announce that THFCU has again been awarded the highest 5-Star superior rating by Bauer Financial, the nation's leading independent credit union rating and research firm!

THFCU has earned this highest level of performance from Bauer Financial continuously since 1993, or 76 consecutive quarters. This status is earned by fewer than 10% of the nation's credit unions. Financial institutions awarded the 5-star rating are safe, financially sound and operate well above their regulatory capital requirements.

Thank you for making THFCU your strong financial partner and making the award possible again this quarter!



Enter your photos in the THFCU Calendar Contest!

The 2013 Two Harbors Federal Credit Union calendar will once again feature eight winning photos in the THFCU Calendar Photo Contest. The contest is open to both amateurs and professionals. Photos should express the quality of life in the THFCU Field of Membership (FOM) throughout the months of the year. The THFCU FOM encompasses an area from Lakeside in Duluth along the north shore and inland to the Cook County Border.

The deadline for all photo entries is October 31, 2012. Name, address and phone number must be included with all entries. For more information on how to submit your photos, visit www.thfcu.org.

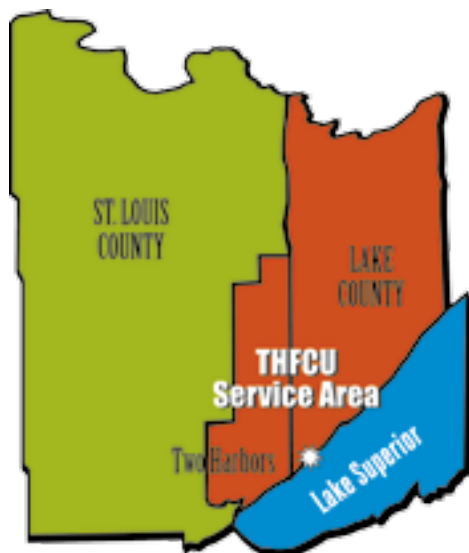
Eight winners will be chosen and awarded \$100 to be placed in an existing or new THFCU share or share draft account. All eight winners' photos will be featured in the 2012 THFCU calendar with name and hometown recognized in the photo credit.

Enter your photos today!

And congratulations to the 2011 THFCU Calendar Photo Contest Winners:

- 📷 *Angela Bata, Two Harbors: Cover*
- 📷 *Jerry Hostetter, Two Harbors: January/February, 2012*
- 📷 *Erin Carlson, Two Harbors: March/April*
- 📷 *David Ulrich, Two Harbors: May/June*
- 📷 *Paula Ronning, Two Harbors: July/August*
- 📷 *Laurie Kragseth, Two Harbors: September/October*
- 📷 *Jillian Pellman, Two Harbors: November/December*
- 📷 *Barb Omarzu, Two Harbors: January/February, 2012*

Thank you so much to everyone who entered our photo contest this year!



Share Certificates*

Acct. Description	Min. Balance	Dividend Rate	APY*
6-month	\$500	n/a	n/a
	\$2,500	0.50%	0.50%
12-month	\$500	0.45%	0.45%
	\$2,500	0.70%	0.70%
18-month	\$500	0.50%	0.50%
	\$2,500	0.80%	0.80%
24-month	\$500	0.75%	0.75%
	\$2,500	1.05%	1.05%
36-month	\$500	1.09%	1.09%
	\$2,500	1.34%	1.35%
48-month	\$500	1.24%	1.25%
	\$2,500	1.49%	1.50%
60-month	\$500	1.54%	1.59%
	\$2,500	1.79%	1.80%

* Interest rates listed are as of January 31, 2012 and are subject to change. For current figures, call Two Harbors Federal Credit Union at 218-834-2266 or visit us online at thfcu.org.

Share and Share Draft Accounts*

Acct. Description	Min. Balance	Dividend Rate	APY*
Primary Shares	\$5	0.20%	0.20%
Christmas Shares	\$1	0.20%	0.20%
Secondary Shares	\$1	0.20%	0.20%
Money Market Shares	\$500	0.20%	0.20%
	\$2,500	0.35%	0.35%
	\$25,000	0.55%	0.55%
	\$50,000	0.70%	0.70%
Real Estate Escrow	\$1	N/A	N/A
Share Draft	N/A	N/A	N/A
Share Draft Plus	\$500	0.15%	0.15%
IRA, Roth IRA, ESA**	\$100	0.50%	0.50%
	\$2,500	0.55%	0.55%
	\$25,000	0.70%	0.70%
	\$50,000	0.75%	0.75%
HSA	\$500	1.59%	1.60%
	\$2,500	1.99%	2.00%
	\$25,000	2.92%	2.95%

* Annual Percentage Yield

** ESA Coverdell Education Savings Account

Loan Rates*

Loan Type	APR**
AUTOS & TRUCKS	
New	As low as 2.55%
Used	As low as 2.80%
RECREATIONAL VEHICLES	
Balloon, 5-year	As low as 6.30%
Fixed, 10 to 15 years	As low as 7.15%
HOME MORTGAGES	
Balloon, 3-year	As low as 5.30%
Fixed, 10 to 30 years	Call for current rates
HOME EQUITY	
HE Current Rate	80% LTV*** 6.70%
HELOC Current Rate	80% LTV*** 5.50%
STUDENT LOANS	
See the www.thfcu.org website "Loans Page"	
OTHER LOANS	
Personal (Unsecured)	9.950%
Overdraft Protection Line of Credit (LOC)	13.900%
VISA Credit Card	13.900%

* Loan rates listed reflect the lowest rates available and may include relationship pricing of up to .400%. These rates are current as of January 31, 2012 and are subject to change without notice. Rates may vary depending on your credit history. Call our loan officers for current information at 218-834-2266 or visit us online at thfcu.org.

** Annual Percentage Rate

*** Loan to Value